

**XFORM** DESIGN+ENGINEERING



With more than 23 YEARS of experience, XFORM is an Industrial Design firm working side by side with companies developing innovative products with an integrated approach.



EERINC FORM

# Our Story.



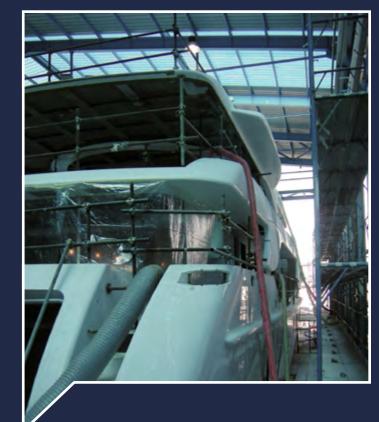
### 2000

FOUNDED IN REGGIO EMILIA Our expertise: projects development for mass production.

### 2002

CLEANING INDUSTRY High Pressure Washers to Vacuum Cleaners.





### 2003

DESIGN TESTIMONIAL Selected by SIEMENS for the launch of Unigraphics NX CAD products.

### 2004

HEALTHCARE AND AUTOMOTIVE INDUSTRY

### 2007

NAUTICAL INDUSTRY Azimut Benetti Yachts and Ultraflex nautical accessories.

# We have nurtured our know-how through diversified experiences.







### 2014

SHANGHAI OFFICE An active presence in management.

### 2015

**BUYOUT PROJECTS** Customizing products for

### 2016

INHOUSE PROTOTYPING 6 FDM 3D Printers handling China was strategical for Stanley Black&Decker. a variety of output formats. sustainable productivity

### 2017

ATLAS COPCO World-leading provider of solutions.

### 2017

VR & AR EXPERIENCES Presented during the China International Boat Show in Shanghai.

### 2020

Joining the COVID-19 fight XFORM designed an injection device for IGEA Medical.

# More than 1200 products designed & engineered for mass production. More than 100 clients worldwide.

We have worked with: Abac, AEG, Angiodynamics, Annovi Reverberi, AR North America, Aquamot, Atlas Copco, Audi, Azimut Benetti, Black&Decker, Bosch, Breda Menarini, Chicago Pneumatic, Citroen, Corghi, Comet, Conspiracy, Contardi, Daewoo, Davide Groppi, DeLonghi, DeWalt, Ducati, Ducar, Erbauer, Exprimo, Fiac, Fiat, Greenworks, IGEA Medical, Hitachi, JBC, Lavor, Ledeshi, Linhai, Makita, Michelin, Nuair, OK Baby, Prima Light, RCF, Ryobi, Smeg, Spark Security, Stanley, Steel Cucine, Tiya, Ultraflex, ViaTouch, VipItalia, Volvo.. and more.



# Integrated data structure & shared workflow.

### Project Management.

Project Management is at the core of every process and project allowing us to keep control over activities, coordination between internal and external stakeholders, manage flawlessly licensor validation steps.

- ▹ Project planning
- ☑ Business plan development
- Supplier evaluation Supplier evaluation
- ☑ Certifications
- ☑ Team activities coordination
- ↘ License validation management

### Product Development.

We blend vision and precision with focused creativity. Precision engineering is at the heart of our process. We prototype and define samples following all the validation process. It's our expertise. Marketing support is strategic throughout the whole project development process: from early product presentations to events planning for product launch. We provide the tools to win today's market competition.

- Senchmarking & analysis
- $\square$  Product test
- Substitution Series Series
- ☑ Prototyping
- Samples validation ≥
- ☑ Mass production startup

### Marketing Support.

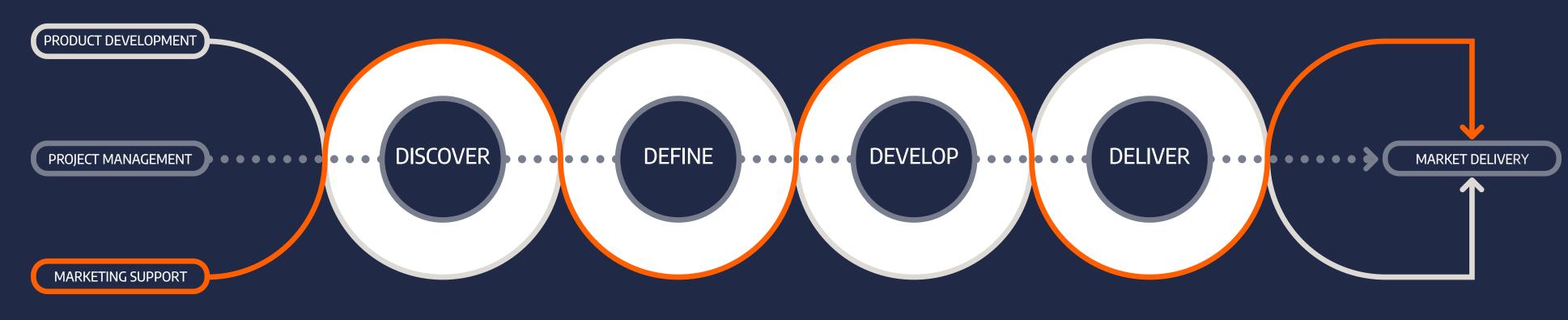
- → Product visualization
- → Product presentation
- ↘ Catalogues & brochures
- ☑ Product packaging
- ↘ Video production
- ☑ Digital presentations





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# Our process.



Design, Engineering and Marketing Services are fully integrated and directly related to each other and to our customers since the very beginning of the process.

We explore the problem and learn about it. We investigate previous solutions and look for opportunities that could lead to a new idea. What are the challenges?

We share ideas and confront solutions, build rapid prototypes to test ergonomics. We set priorities among features the market with mockup This is a refinement process. a few adjustments.

In order to shorten Time to Market, we start to develop product labels, stickers, packaging. We test and try to balance the costs. presentations and we make

We sample, with our selected supplier, the product and test its quality and performance. We proceed with mass production tuning communication.

# Our services.

### Beyond product design: we empower strategies.

Every project starts with a problem to solve.

Design explores the limits and problems we face in our activities and while interacting with products and tools. There is no perfect design but multiple solutions we can test and evaluate partnering with the client.

Through engineering we transform the design solution into a digital prototype and we analyze the model under many points of view.

We build and test prototypes and refine them, collaborate with suppliers during the process and take care of it up to production.

Design+Engineering create aesthetics for the real world.



# Our assets: 3 offices, 10 people.



Administration & Operations Project Management



Research & Development



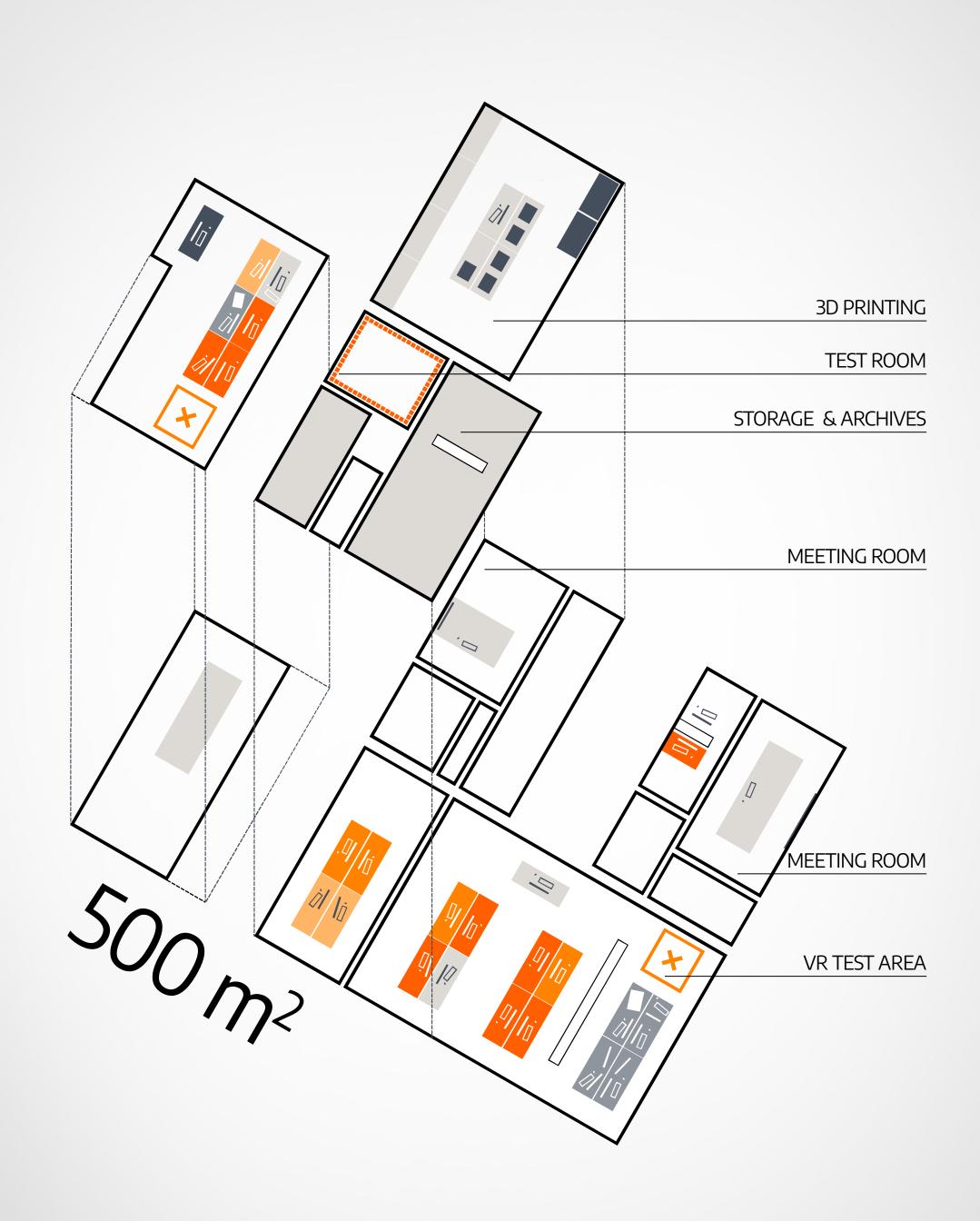
Design & Engineering



Communication & Marketing



Supply Chain Support





# We have a 360° experience.

### by INDUSTRY

Agriculture Automotive & Nautical Communication Consumer Durables Gardening Heavy Industry Houseware Lighting Medical Power Tools Professional Equipment Safety Equipment

### by PRODUCTS

Cell Phone Accessories Portable Coolers Portable Toilets Camping Lamps & Stoves Armoured Doors Snow Blowers Cement Mixer Wheel Balancers Vehicles Car Accessories Interior & Exterior Lighting Yachts

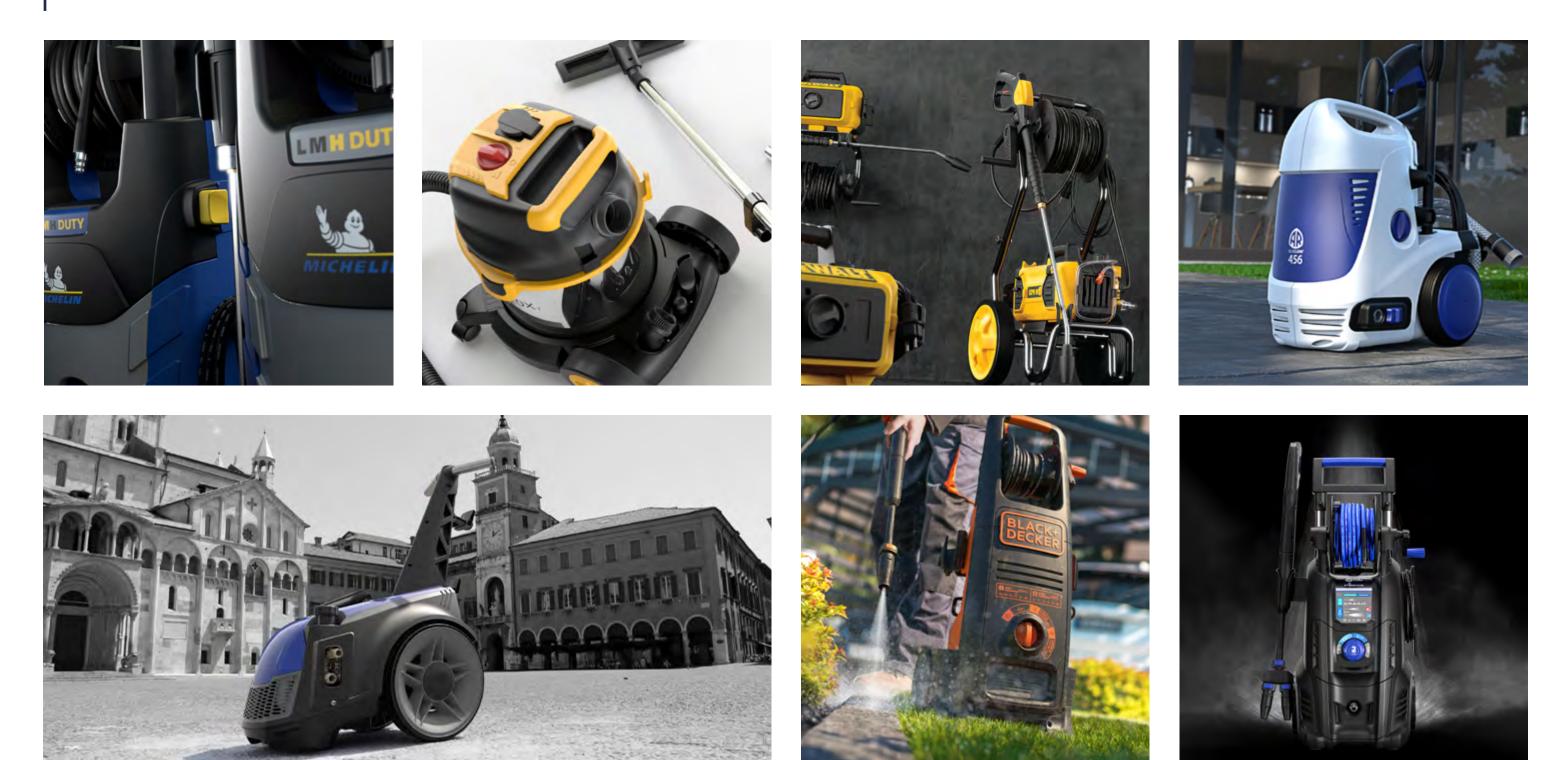
Kitchen Appliances Safety Baby Seats Electro Medical Appliances Home Cleaning Equipments High Pressure Washers Vacuum Cleaners Garden Pumps Professional Lawn Mowers Water Cleaning Systems Welding Systems Air Compressors Engines



# Cleaning Appliances

Clients:

Annovi Reverberi, AR North America, Black+Decker, Bosch, Comet, Stanley, DeWalt, Fini, Greenworks, Hozelock, Kyowa, Lavorwash, Lutian, MacAllister, Makita, Michelin, Maxeda, Ryobi, Sistema, Sterwins, Stihl, Yili





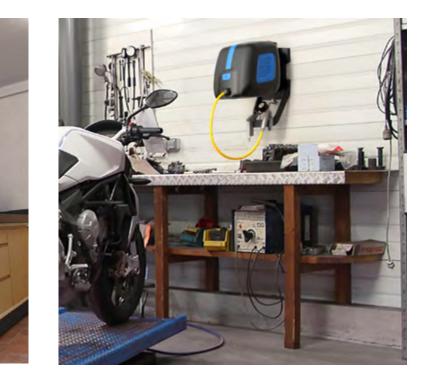
## Water Pumps

Clients: Annovi Reverberi, Black+Decker, Stanley

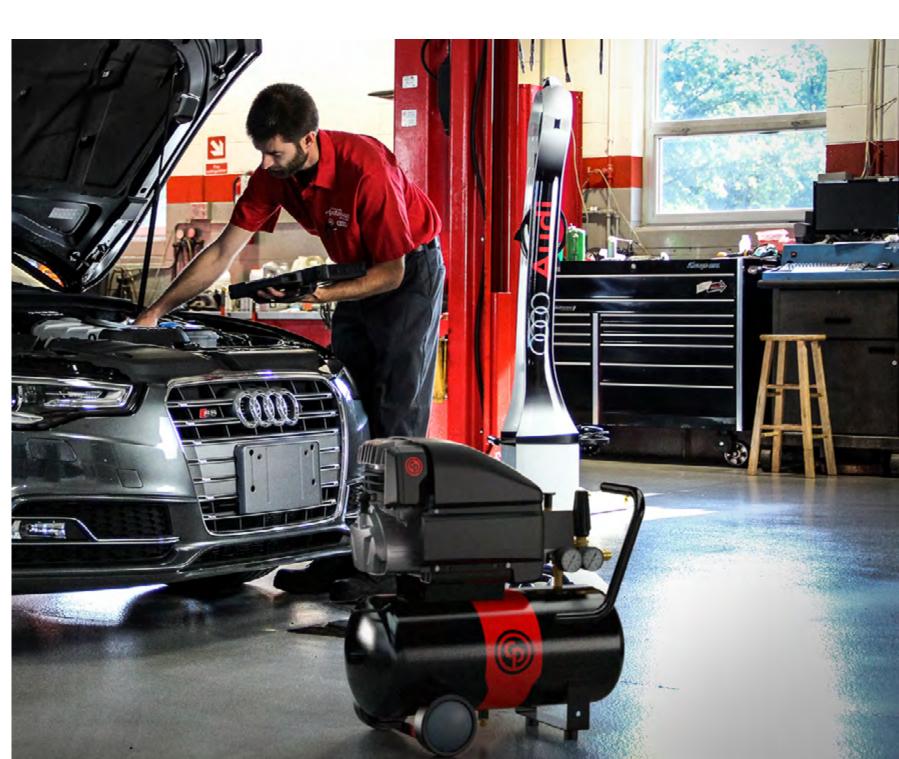


# Air Compressors

Clients: Abac, AEG, Atlas Copco, Black+Decker, Campagnola, Fiac, Fini, Hitachi, Michelin, Pressure







## Garden Tools

Clients: Dayee, Ducar, Emak, Eurosystem, Globe, Greenworks, Primaster, Senci, Sunseeker



# Automotive & Nautical

Clients: Audi, Azimut Benetti, Breda Menarini, Citroën, Ducati, Fiat, Linhai, Maserati, Ultraflex, Volvo



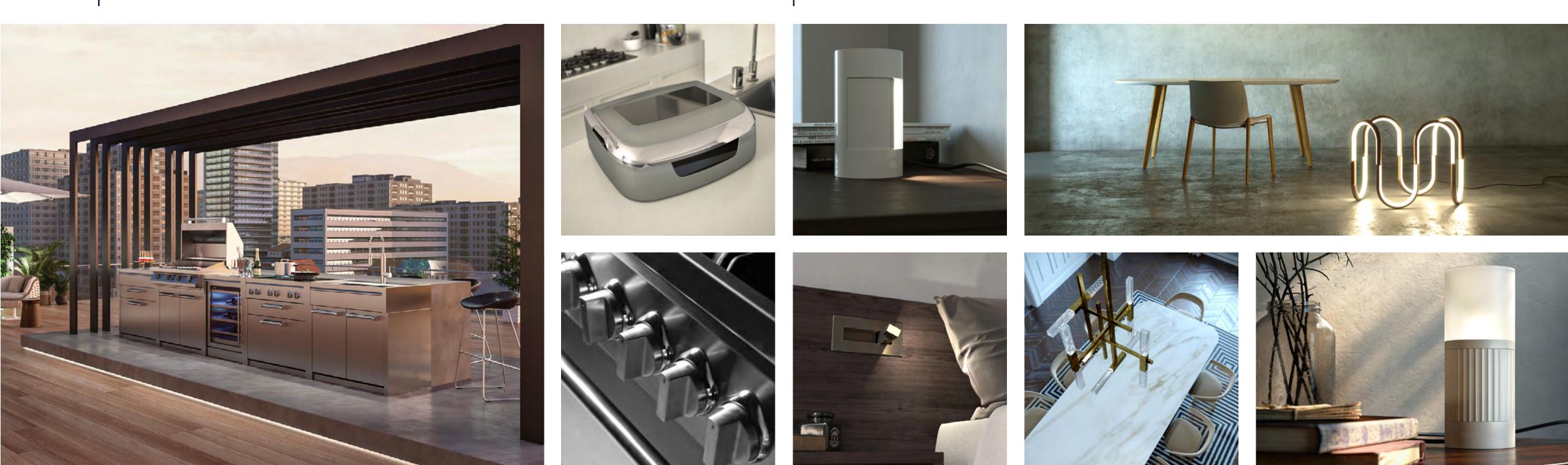






# Kitchen Appliances

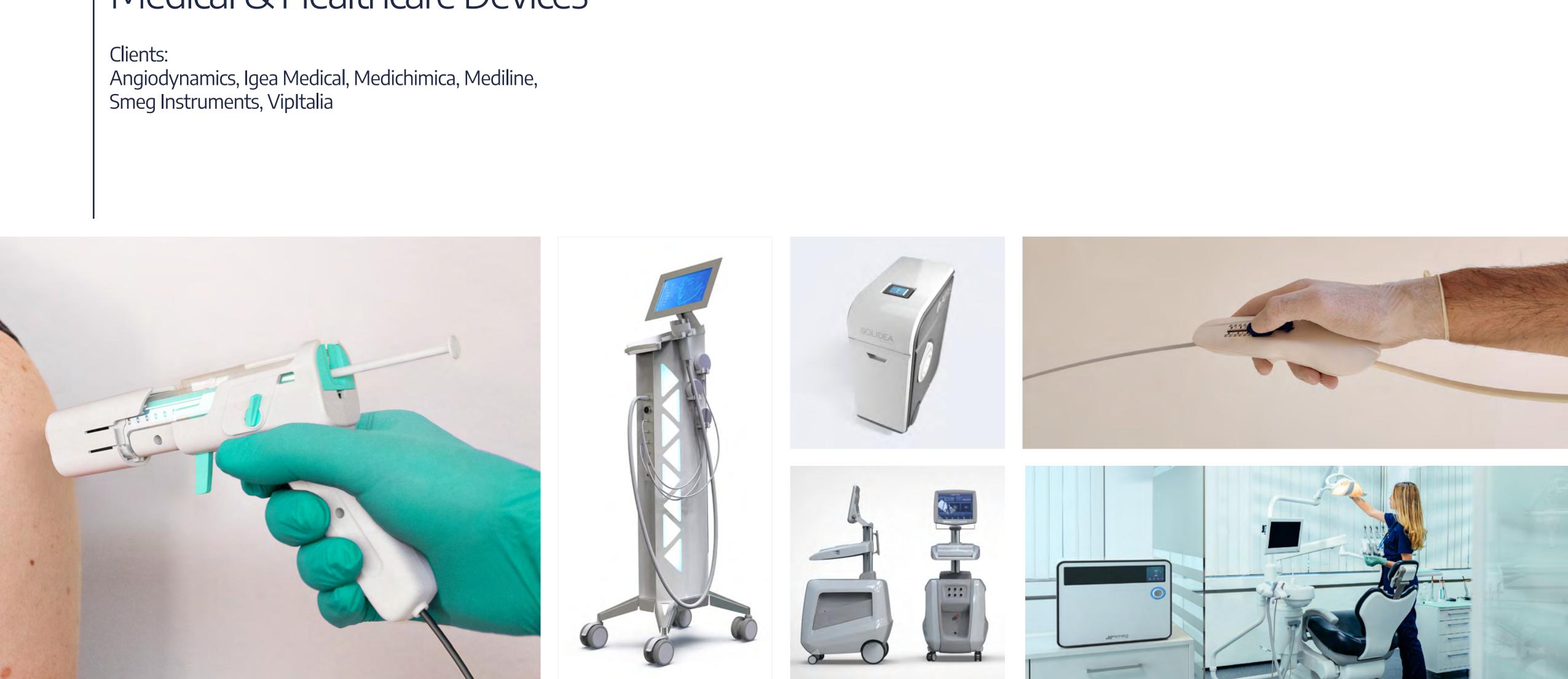
Clients: Barilla, De Longhi, Sopralco, STEEL Cucine, Sirsa



# Lighting Systems

Clients: Contardi, Davide Groppi, Ledeshi, Marcello Colli

## Medical & Healthcare Devices



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